

BREAKING NEWS

B&B PROGRAMS

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A Division of Marsh & McLennan Agency LLC

B&B Programs Broadens Resource Conservation Solution

AIX Group, TRISTAR Insurance Offer Expanded Options For Waste Management Industry

San Diego, August 27, 2014 — [B&B Programs](#), a Division of Marsh & McLennan Agency LLC, today announced new partnerships with AIX Group and TRISTAR Insurance Services to help meet the insurance and risk management needs of waste management and recycling companies.

B&B Programs' Resource Conservation Program is a specialty insurance program that serves the waste management and recycling industry. AIX Group, Inc., a specialty insurance carrier and subsidiary of The Hanover Insurance Group, Inc. THG, is underwriting the program. Rated A "Excellent" (A XIV) by A.M. Best Company, AIX currently underwrites for three of B&B Programs' existing programs, Elite Comp, Metalworkers, and Dealership Advantage.

TRISTAR Insurance Group is providing claims management, claims advocacy, and managed care review. Utilizing dedicated industry experts, TRISTAR applies best practices to managing case and integrated care services.

"The new relationships with AIX Group and TRISTAR Insurance Services demonstrate our commitment to the waste management and recycling industry," said Jim O'Connell, Principal and Director of B&B Programs. "Working together with AIX Group and TRISTAR, B&B Programs can now offer new underwriting and risk management solutions to improve claims administration."

O'Connell said B&B Programs selected AIX because of its "commitment to quality underwriting, specialization, and its ability to support unique programs through the financial strength of The Hanover."

Jim Dunbar, vice president of underwriting at AIX Group said: "We are very pleased to partner with B&B Programs, a world-class organization that understands the waste management and recycling industry. We look forward to a long and successful partnership working together to serve clients."

Resource Conservation is a specialty insurance solution designed for waste management companies including and material recovery facilities, recycling collection centers, and green waste facilities. The program addresses key business insurance coverages, such as property, crime, equipment breakdown, general liability, inland marine, and commercial auto. B&B Programs can also provide wholesale brokerage placement for pollution liability, professional liability for environmental services, employee practices/management liability, and alternative risk/captive solutions.

For more information about B&B Programs, contact Jim O'Connell at 858.587.7477.

About B&B Programs

B&B Programs is the wholesale entity of Barney & Barney, a Marsh & McLennan Agency LLC Company and operates as both a program administrator and provider of specialty insurance solutions to targeted industries. Since 1998, we have specialized in providing collaborative services to elite brokers and their buyers. Through comprehensive underwriting and risk management strategies, B&B Programs brings long-term insurance solutions to a variety of businesses.

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About AIX Group, Inc.

AIX Group, a subsidiary of The Hanover Insurance Group, Inc. THG, is an insurance holding company with executive offices in Windsor, Conn. AIX was founded in 2005 by five insurance industry veterans to fill a need in the under-served market of specialty program insurance business. This sector includes traditional first dollar programs, risk retention groups, rent-a-captive facilities, group and association captives and hybrid collateral structures. The company had gross written premiums of \$175 million in 2009, and has an "A XIV" (Excellent) rating with A.M. Best Company. AIX Group employs approximately 150 people in four U.S. locations: California, Connecticut, Florida and New York.

About TRISTAR Insurance Group

Headquartered in Long Beach, California, with offices across the country, TRISTAR Insurance Group is one of the nation's leading claims management service providers and the single largest independently owned TPA in the nation.

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